

# Industrial Tax Exemption Program Application - (Post Executive Order 2018)

\*\* Any changes made to the information provided after the initial submission of this Application, whether requested by the Company or by LED, may result in a delay in Application processing time and/or Board of Commerce & Industry consideration. \*\*

**Project ID:** 20210507-ITE

**Date Received:** 5/6/2022

## PROJECT INFORMATION

**Company:** Alliance Compressors LLC  
**Project Name:** AC - Natchitoches  
**Project Location:** 100 Industrial Drive , Natchitoches, LA, 71457  
**Parish:** Natchitoches  
**City Limits?:**

## COMPANY INFORMATION

**Product Manufactured:** Compressors for utilization in the heating & air conditioning industry, resold at wholesale for delivery largely to customers outside the State of Louisiana.

**Manufacturing Process/Activities:** Our manufacturing processes include machining, assembly, welding, painting, packaging, scanning & labeling, repairs to items held in inventory for resale at wholesale, and other repairs to products having previously been sold to customers that have been returned to our company under warranty. The specific items acquired, listed in detail below, both supplement & expand previously existing operations and provide additional opportunities for improving product reliability, environmental compatibility, and addressing employee safety issues, all of which were accomplished while achieving cost reductions in producing our products being offered for resale to our customers.

## GAMING

Has the applicant or any affiliates received, applied for, or considered applying for a license to conduct gaming activities?  Yes  No

If yes, please give a detailed explanation including the name of the entity receiving or applying for the license, the relationship to the business if an affiliate, the location and the type of gaming activities:

## PROJECT DETAILS

**NAICS:** 333415  
**Project Type:** Addition  
**Project Start Date (beginning of construction and/or installation):** 7/1/2022  
**Project End Date (ending of construction and/or installation):** 9/30/2023  
**Anticipated date for the commencement of operations of this project:** 9/30/2023  
**Project Description:**

Alliance Compressor's Natchitoches facility is expanding to add a third assembly line. This project will include purchases of new machinery and equipment including custom built equipment, conveyor systems, automated welders, washer for parts and material handling equipment, just to name a few items that will be required. Alliance will be creating approximately 73 new hourly positions and 5 salary positions to their existing headcount of 557. As part of the project, Alliance will be rearranging its process/material flow by removing and/or modifying walls, repurposing rooms, adding electrical, mechanical and piping which will allow for increased efficiency and productivity by 30%. Some of the types of new jobs to be created includes engineers, materials professional, production supervisors, forklift drivers, machine specialists and assemblers

Will any portion of this project become operational/usable prior to the overall project's completion (i.e. application filled in phases)?  Yes  No

### Calendar Years:

## ESTIMATED INVESTMENTS

<b>Building &amp; Materials:</b>	\$6,695,585.00
<b>Machinery &amp; Equipment:</b>	\$30,035,472.00
<b>Labor &amp; Engineering:</b>	\$3,079,327.00
<b>Estimated Total Investment Amount:</b>	\$39,810,384.00
<b>Less: Restricted Amount:</b>	\$0.00
<b>Total Estimated Investments:</b>	\$39,810,384.00

## ESTIMATED JOBS

**Existing Jobs at Project Site:** 559

**Existing Jobs Statewide:**

Will this project create new jobs?

Yes  No

**New Direct Jobs:** 78

**Contract Jobs:**

**Will new jobs be created in phases?** no

**Explain:**

**Construction Jobs:** 55

**Total Estimated Jobs:** 692

**New Jobs for this phase:** 78

If no new jobs are being created with this project, will existing jobs be retained?

Yes  No

**If yes, provide a compelling reason(s) for retention:**

## ESTIMATED PAYROLL

<b>Existing Jobs Payroll:</b>	\$25,588,600.00
<b>Existing Jobs Statewide Payroll:</b>	\$0.00
<b>New Direcy Jobs Payroll:</b>	\$3,665,418.00
<b>Contract Jobs Payroll:</b>	\$0.00
<b>Construction Jobs Payroll:</b>	\$2,310,000.00
<b>Total Estimated Payroll:</b>	\$31,564,018.00
<b>    New payroll for current phase:</b>	\$3,665,418.00

## PROPERTY TAX

Millage Rate for this property. Use the millage rate obtained from the parish assessor to calculate the fee. 0.0963

This is usually a whole number (i.e., 115.47 or 92.665. A millage rate is expressed in 1/1000ths of a dollar (known as one mill). Convert the whole number millage rate by dividing by 1000 to a decimal number (i.e., the whole numbers converted to 1/1000ths would be .1154 or .0927 when rounded to four digits.)

**Note:** [Proof of Millage/Location form](#) must be completed by the parish assessor and uploaded to the attachments of this application.

**Total Property Taxes paid (most recent year for this site):** 1115257.00

## BUSINESS LEGAL STRUCTURE

Is this company an LLC?  Yes  No

If an LLC members or pass through entity, list below the names and the LA Dept. of Revenue tax identification number or social security number for all.

### LLC Members

#### Legal Name

Copesub, Inc

Heatcraft Technologies, Inc.

Standard Compressors, Inc.

## ESTIMATED BENEFIT

**Investment Amount:** \$39,810,384.00  
**x Assessment Percentage:** 0.15

<b>x Millage Rate:</b>	0.0963
<b>=Annual Exemption</b>	\$575,061.00
<b>Annual Exemption * 5 years at 80%</b>	\$2,300,243.99
<b>+ Annual Exemption * 5 years at 80%</b>	\$2,300,243.99
<b>=Estimated Ten Year Property Tax Exemption</b>	\$4,600,487.98

## FEE CALCULATION

<b>Estimated Ten Year Property Tax Exemption :</b>	\$4,600,487.98
<b>x Rate</b>	0.005
<b>= Assessed Fee (\$500.00 Minimum—\$15000.00 Maximum)</b>	\$15,000.00
<b>Amount Paid:</b>	\$15,000.00
<b>Amount Due:</b>	\$0.00

## ATTACHMENTS

Document Type	Document Name	Date
Proof of Millage	20210507-ITE Proof of Millage (signed).pdf	4/12/2022
Other	20210507-ITE Baseline Note.docx	4/12/2022
Other	20210507-ITE Baseline Worksheet Note.docx	5/6/2022
Other	20210507-ITE Breakdown of Purchases.xlsx	5/6/2022
Notarized Affidavit	20210507-ITE Contract Affidavit (signed).pdf	5/6/2022
Breakdown of Purchases	20210507-ITE Breakdown of Purchases v2.xlsx	5/16/2022
Baseline Calculation Worksheet	20210507-ITE Baseline Worksheet Note.docx	5/27/2022
Baseline Calculation Worksheet	20210507-ITE Baseline Employment Worksheet (signed).pdf	5/27/2022
ES4	20210507-ITE 1Q22 SUTA.pdf	5/27/2022
ES4	20210507-ITE 2Q22 SUTA.pdf	10/10/2022
Baseline Calculation Worksheet	20210507-ITE Baseline Employment Worksheet (Rev1) (Signed).pdf	10/10/2022

## PAYMENTS

Fee Type	Amount Paid	Date Received	Confirmation #	Transaction Type
Fee Type	Amount Paid	Date Received	Confirmation #	Transaction Type
APPLICATION	\$15,000.00	5/6/2022	OPXVMS4DF3	ach

## PROJECT CONTACTS

Contact First Name	Contact Last Name	Email Address	Company Name	Mailing Address	Phone Number	Contact Type
Brian	Brock	brian.brock@emerson.com	Alliance Compressors, LLC	100 Industrial Drive , Natchitoches, LA, 71457	(318) 356-4980	Business Signatory
Maria	Almore	maria.almore@emerson.com	Alliance Compressors, LLC	c/o Emerson Climate Technologies Inc. 1675 W. Campbell Road, Sidney, OH, 45365	(937) 493-2757	Business
Latina	Thomas	latina.thomas@emerson.com	Alliance Compressors, LLC	100 Industrial Drive , Natchitoches, LA, 71457	(318) 356-4513	Business
Dare	Powers	rboatner@didierconsultants.com	Didier Consultants	1575 Church Street Bldg #3, Zachary, LA, 70791	(225) 658-6065	Consultant
Shelby	Gibbs	shelby.gibbs@emerson.com	Emerson	1675 West Campbell Road , Sidney, OH, 45365	(937) 493-2463	Business
Ronlyn	Fleury	rfleury@didierconsultants.com	Didier Consultants, Inc.	1575 Church Street Bldg #3, Zachary, LA, 70791	(225) 658-6065	Consultant
Diana	Day	dday@didierconsultants.com	Didier Consultants, Inc.	1575 Church Street Bldg #3, Zachary, LA, 70791	(225) 658-6065	Consultant

## CONTRACT SIGNATORY

The contract signatory will be used when signing contracts. The contracts will be signed online and will take place after the

board approves a form.

Title: Plant Manager

First Name: Brian

Last Name: Brock

Email Address: brian.brock@emerson.com

### CERTIFICATION STATEMENT

I hereby certify that this project meets all Constitutional, statutory and regulatory provisions applicable to this program. I hereby certify that the information provided in this document and additional materials is true and correct and that I am aware that my submission of any false information or omission of any pertinent information resulting in the false representation of a material fact may subject me to civil and/or criminal penalties for filing false public records (R.S. 14:133) and/or forfeiture of any tax benefits approved under this program. I understand that the application and information submitted shall not be returnable to the applicant.

### FORM SIGNATURE

I, **Brian Brock**

, **approve the above information.**

A handwritten signature in blue ink that reads "Brian Brock". The signature is written in a cursive style with a large initial "B".